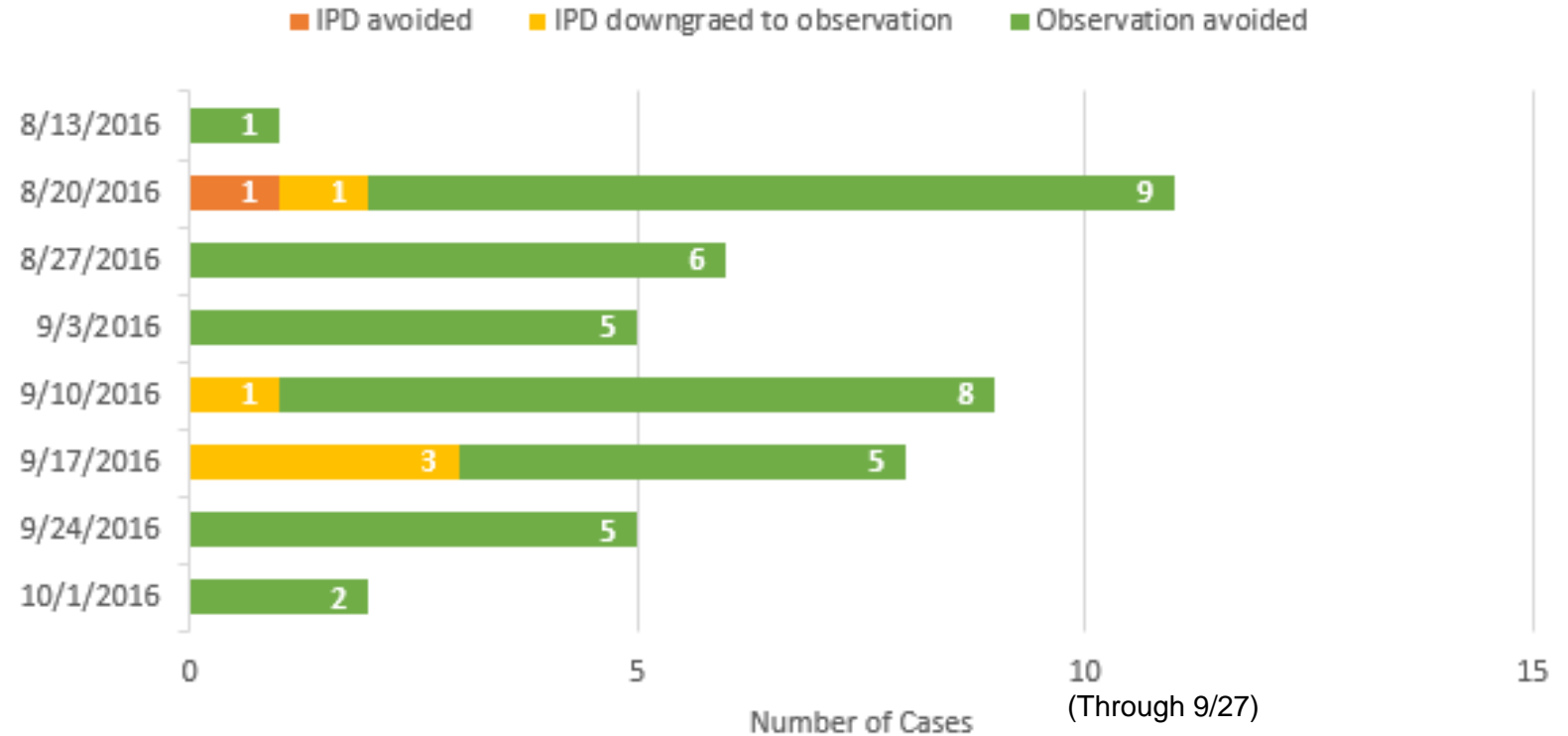


HFHS-HAP Population-Based Payments: EDS Navigators

Since Launch
IPD Avoided 3
IPD Downgraded to Observation 5
Observation Avoided 62

Navigator Impact on Disposition -last 8 weeks



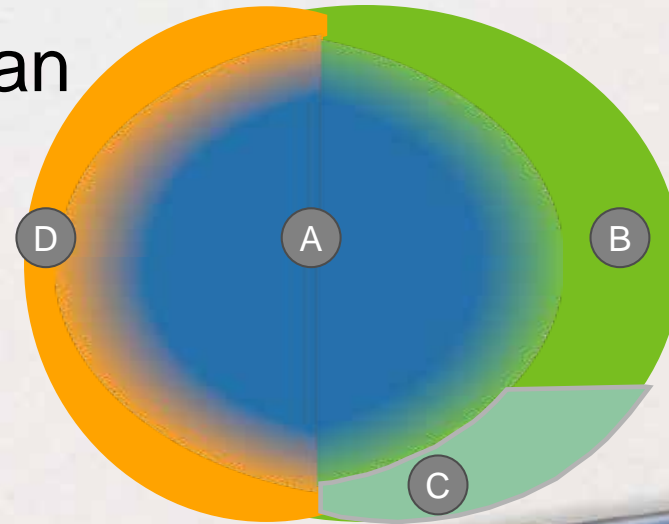
- EMT Navigators are impacting admit/observation disposition on 10% of patients touched
- Savings since June of about \$125,000

Overcoming Challenges

- Optimize key **enablers** of Population Health to overcome challenges:
 - Robust business intelligence (analytics, reporting, predictive modelling) and data integrity
 - Pluralistic physician engagement
 - New/enhanced EMR tools and best-practice alerts
 - Ongoing performance improvement
 - Sustainability planning for continuing programs
 - Financial modeling to assess impacts for each part of the system

Lessons Learned

- The leading benefits of clinical integration are quality and efficiency outcomes for the patient but contracts must be financially relevant
- Focus on fewer meaningful measures applicable across payers (HEDIS, ACO, etc.)
- Leverage provider-based plan to achieve PMPM impact



Q&A



Alicia Berkemeyer

Arkansas Blue Cross
and Blue Shield



Steve Phillips

Johnson & Johnson



Angelo Sinopoli

Greenville Health
System



Wright Lassiter

Henry Ford Health
System

Commit to Action

The LAN's pivot to action will require the support of multiple stakeholders to achieve 50% APM adoption by 2018.

What is your organization's commitment?

More information about Committed Partners

- "About Us" on the LAN Website
- Commit to Action table at the Summit